

Customer\ Khalid Sodan

Project Name\ Feasibility of the Greenhouses

Khalid Sodan, from Sodan village in Dhebin district (Amran Governorate), appeared to be very concerned about the instability of his work as a vehicle driver with a construction contractor due to the spread of conflicts that led to a major recession in the construction sector during 2014. A team from the Azal Microfinance Program visited Sodan to assess the microfinance need of its residents. They approached Khalid and suggested that he buys greenhouses to grow vegetables on his land that he had abandoned a long time ago. After a long debate that gathered a number of villagers around them, Khalid was convinced of the feasibility of the greenhouses, and Khalid was the first farmer Dhebin district to have bought a greenhouse by a loan from Azal. Khalid lost YER 500 thousand in the first harvest as he lacked sufficient knowledge, especially in terms of work in the greenhouse, but he learned a lot.



After that, land productivity increased in an unimaginable way after he had bought two additional houses. For example, the area that produces 7 baskets of cucumber has now produced 35 baskets inside the greenhouses. After 20 months of buying a greenhouse, Azal team went on a promotional visit to the same village and found 45 greenhouses in the village, 7 of which were supported by Azal.

In another nearby area, dozens of farmers visited a successfully typical and well-equipped greenhouse, including air conditioning system, for the farmer Hamid Al-Shami.

"These experiences led 30 farmers from that area to take loans from Azal to buy greenhouses," said Abdul-Qawi Al-Najjar, head of the Azal branch in the Al-Sabeen district.

In November 2016, some 8 houses were purchased despite the ongoing war and the salaries cut. "If the conditions were stable, we would have bought 20 houses," says a farmer.